

# Historical Unit Sales By Month

December 2019

January 1, 2020

## Single Family (Greater Victoria Only)

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Change	Total Sales \$
1990	405	372	424	310	273	283	327	386	393	334	295	215	4,017	(32.15%)	\$719,643,460
1991	249	403	597	624	646	488	472	465	422	428	404	298	5,496	36.82%	\$1,053,987,873
1992	349	454	518	453	430	422	404	453	543	486	348	243	5,103	(7.15%)	\$1,134,983,104
1993	255	340	451	424	420	439	364	343	322	327	297	238	4,220	(17.30%)	\$1,041,186,228
1994	292	404	426	407	342	294	262	270	241	226	253	191	3,608	(14.51%)	\$923,736,439
1995	142	151	220	194	269	300	349	402	304	307	271	208	3,117	(13.61%)	\$754,352,403
1996	185	278	353	378	334	285	353	332	293	360	387	274	3,812	22.30%	\$922,160,197
1997	240	309	303	410	380	374	334	286	274	289	229	211	3,639	(4.54%)	\$905,823,209
1998	218	225	289	292	288	321	309	281	268	234	246	174	3,145	(13.58%)	\$773,727,660
1999	157	213	338	301	344	382	319	291	277	253	262	151	3,288	4.55%	\$821,769,582
2000	151	249	309	285	348	317	279	316	289	291	217	169	3,220	(2.07%)	\$809,503,125
2001	202	245	310	377	493	446	382	410	342	293	350	246	4,096	27.20%	\$1,061,430,531
2002	340	359	429	488	492	384	397	363	330	322	299	227	4,430	8.15%	\$1,241,367,359
2003	273	328	399	418	447	478	478	381	374	382	298	221	4,477	1.06%	\$1,468,476,867
2004	242	330	512	454	415	421	380	335	357	300	302	237	4,285	(4.29%)	\$1,654,203,980
2005	223	315	465	478	471	443	353	350	360	299	274	183	4,214	(1.66%)	\$1,952,764,476
2006	246	332	413	422	449	414	341	328	261	312	295	195	4,008	(4.89%)	\$2,090,013,414
2007	222	349	424	467	521	482	453	399	306	344	310	187	4,464	11.38%	\$2,526,197,164
2008	228	295	374	368	441	358	335	244	286	168	126	132	3,355	(24.84%)	\$1,958,315,834
2009	138	216	324	400	475	484	471	366	389	367	275	212	4,117	22.71%	\$2,390,939,700
2010	195	274	414	398	364	302	267	197	203	220	240	162	3,236	(21.40%)	\$2,038,438,164
2011	160	248	313	284	323	317	254	279	212	238	271	170	3,069	(5.16%)	\$1,883,871,995
2012	174	248	295	294	363	336	273	215	190	190	184	145	2,907	(5.28%)	\$1,753,787,811
2013	138	197	253	339	346	359	309	258	250	251	201	167	3,068	5.54%	\$1,836,618,579
2014	169	209	283	361	370	379	354	306	298	316	225	181	3,451	12.48%	\$2,102,839,378
2015	162	285	393	435	512	481	403	379	336	367	287	245	4,285	24.17%	\$2,783,320,682
2016	250	404	569	705	641	585	449	412	358	364	299	220	5,256	22.66%	\$3,966,102,777
2017	204	304	429	403	467	476	359	339	277	294	307	210	4,069	(22.58%)	\$3,498,816,020
2018	193	236	295	376	346	317	288	259	233	252	239	153	3,187	(21.68%)	\$2,896,112,911
2019	135	204	291	338	402	348	303	308	249	279	279	176	3,312	3.92%	\$2,909,296,655

## Condo Apartment (All Areas)

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Change	Total Sales \$
1990	93	128	99	90	47	61	64	90	88	103	62	55	980	(14.34%)	
1991	69	108	128	142	165	127	147	132	149	139	141	135	1,582	61.43%	
1992	130	143	161	132	139	110	132	139	157	144	125	95	1,607	1.58%	
1993	97	148	175	163	149	162	114	144	141	150	163	107	1,713	6.60%	
1994	124	162	193	156	161	147	90	96	116	87	107	88	1,527	(10.86%)	
1995	77	73	88	53	106	90	87	160	109	138	95	88	1,164	(23.77%)	\$175,545,648
1996	79	115	121	143	125	96	115	102	126	118	152	94	1,386	19.07%	\$205,198,768
1997	81	88	110	113	107	111	105	122	96	87	107	83	1,210	(12.70%)	\$183,147,142
1998	77	59	91	92	97	105	104	69	90	76	85	65	1,010	(16.53%)	\$156,074,617
1999	61	66	89	82	95	84	75	77	69	68	76	50	892	(11.68%)	\$134,117,551
2000	55	54	82	67	70	74	63	67	54	73	52	57	768	(13.90%)	\$109,449,857
2001	57	75	87	95	102	121	118	134	95	107	100	80	1,171	52.47%	\$161,132,860
2002	120	120	117	143	148	120	139	137	122	118	92	79	1,455	24.25%	\$218,869,417
2003	102	116	125	131	180	158	200	140	180	158	130	106	1,726	18.63%	\$316,312,305
2004	101	156	202	184	182	185	200	145	142	161	154	213	2,025	17.32%	\$438,006,772
2005	158	198	275	258	207	211	217	184	176	152	138	110	2,284	12.79%	\$575,035,601
2006	143	166	247	188	253	197	193	180	177	144	152	107	2,147	(6.00%)	\$614,167,186
2007	119	211	238	238	227	241	241	218	150	196	179	120	2,378	10.76%	\$756,129,494

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## Condo Apartment (All Areas)

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Change	Total Sales \$
2008	125	177	170	235	168	180	168	160	111	76	77	53	1,700	(28.51%)	\$544,351,799
2009	62	109	163	204	223	242	252	218	197	203	174	115	2,162	27.18%	\$672,190,654
2010	112	192	195	191	202	168	136	113	100	128	123	105	1,765	(18.36%)	\$571,000,479
2011	90	134	172	153	123	177	147	128	128	145	104	89	1,590	(9.92%)	\$517,654,899
2012	112	136	142	171	167	158	143	127	127	92	98	65	1,538	(3.27%)	\$481,824,213
2013	81	112	121	149	142	164	127	125	105	126	99	92	1,443	(6.18%)	\$438,410,917
2014	92	107	158	163	166	145	150	151	139	141	120	94	1,626	12.68%	\$528,430,417
2015	90	139	187	224	192	203	219	175	181	176	159	114	2,059	26.63%	\$672,206,471
2016	151	207	276	293	379	338	271	265	205	215	170	141	2,911	41.38%	\$1,031,954,790
2017	170	206	294	287	287	307	243	206	214	213	220	136	2,783	(4.40%)	\$1,169,837,032
2018	118	174	211	225	237	230	188	195	149	180	152	103	2,162	(22.31%)	\$1,019,720,174
2019	111	129	196	203	244	216	215	203	221	178	161	121	2,198	1.67%	\$1,025,842,000

## Row/Townhouse (All Areas)

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Change	Total Sales \$
1990	85	79	79	76	46	49	57	69	54	48	63	39	744	34.05%	
1991	60	60	117	120	115	91	73	76	77	63	65	52	969	30.24%	
1992	70	92	97	80	69	84	80	83	90	103	59	38	945	(2.48%)	
1993	52	76	80	100	79	85	81	59	86	60	60	56	874	(7.51%)	
1994	49	66	83	94	92	63	47	50	56	50	51	33	734	(16.02%)	
1995	29	37	34	29	41	51	43	64	55	48	34	24	489	(33.38%)	\$97,764,670
1996	40	42	59	64	65	36	47	53	64	53	71	44	638	30.47%	\$129,043,913
1997	39	45	51	78	58	75	44	56	41	48	51	27	613	(3.92%)	\$124,242,180
1998	18	35	48	55	45	49	39	41	37	28	39	24	458	(25.29%)	\$92,848,009
1999	35	31	38	52	46	51	43	32	39	45	46	23	481	5.02%	\$95,689,785
2000	23	42	34	49	58	47	37	57	39	42	33	27	488	1.46%	\$98,717,009
2001	29	47	42	66	70	68	64	57	45	44	52	45	629	28.89%	\$125,722,106
2002	41	65	49	59	66	54	64	35	43	53	37	27	593	(5.72%)	\$126,699,712
2003	44	62	70	69	73	69	81	82	59	46	56	44	755	27.32%	\$186,230,610
2004	45	69	79	74	61	72	64	66	59	59	44	39	731	(3.18%)	\$218,475,795
2005	32	69	84	88	97	82	71	87	66	49	64	29	818	11.90%	\$281,629,376
2006	39	62	75	61	92	69	61	66	51	52	51	30	709	(13.33%)	\$259,551,073
2007	40	63	78	71	85	99	106	98	77	79	63	46	905	27.64%	\$366,071,817
2008	43	73	68	80	71	81	52	53	53	26	20	28	648	(28.40%)	\$276,835,841
2009	32	47	64	74	88	104	103	91	79	76	68	44	870	34.26%	\$371,938,464
2010	46	78	91	87	63	67	44	43	36	50	47	29	681	(21.72%)	\$300,715,614
2011	39	52	75	61	51	62	47	68	52	46	48	37	638	(6.31%)	\$276,449,777
2012	41	65	64	62	69	58	55	47	46	35	30	30	602	(5.64%)	\$245,754,514
2013	40	43	49	62	68	79	70	70	60	51	49	32	673	11.79%	\$277,752,219
2014	30	42	68	65	94	71	81	56	51	71	46	41	716	6.39%	\$297,755,709
2015	38	57	72	80	90	97	76	82	77	79	50	46	844	17.88%	\$356,758,787
2016	58	66	132	124	127	92	94	73	81	79	56	35	1,017	20.50%	\$476,870,108
2017	43	71	76	82	120	91	80	78	57	70	52	41	861	(15.34%)	\$463,272,884
2018	62	77	92	74	72	81	67	59	60	70	43	36	793	(7.90%)	\$475,415,058
2019	37	46	76	78	92	79	89	59	76	75	74	43	824	3.91%	\$494,596,495

## Manufactured Home (All Areas)

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Change	Total Sales \$
1990	16	9	13	18	15	13	11	13	17	12	18	6	161	27.78%	
1991	13	17	21	19	30	19	20	16	22	25	20	8	230	42.86%	

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## Manufactured Home (All Areas)

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Change	Total Sales \$
1992	15	16	18	20	15	23	23	20	24	23	20	17	234	1.74%	
1993	9	17	28	32	20	20	27	16	10	17	12	11	219	(6.41%)	
1994	18	14	21	9	12	13	13	23	14	13	17	10	177	(19.18%)	
1995	8	10	27	17	19	17	25	24	10	18	10	12	197	11.30%	\$13,986,695
1996	10	19	13	13	20	13	25	19	19	19	19	9	198	0.51%	\$14,970,114
1997	12	11	11	17	18	18	14	11	14	18	8	6	158	(20.20%)	\$12,293,388
1998	5	9	12	12	12	22	24	14	12	14	16	5	157	(0.63%)	\$10,019,950
1999	9	15	10	18	16	19	17	24	13	11	8	11	171	8.92%	\$9,998,651
2000	7	6	17	6	13	14	9	17	12	13	17	10	141	(17.54%)	\$9,161,200
2001	12	14	25	15	14	19	22	16	18	13	14	14	196	39.01%	\$13,458,900
2002	16	9	20	10	20	25	23	22	11	18	13	8	195	(0.51%)	\$12,542,089
2003	15	14	20	14	17	17	17	15	18	19	13	13	192	(1.54%)	\$13,442,615
2004	11	19	31	15	22	23	16	24	25	19	19	11	235	22.40%	\$20,174,400
2005	14	16	16	20	32	19	18	28	13	17	19	15	227	(3.40%)	\$22,380,550
2006	15	14	23	26	23	19	18	20	19	10	23	13	223	(1.76%)	\$25,649,200
2007	6	17	16	18	15	22	22	24	21	22	14	8	205	(8.07%)	\$26,239,825
2008	16	13	16	20	25	23	10	8	12	8	7	8	166	(19.02%)	\$22,436,526
2009	5	7	11	11	8	18	14	11	15	12	15	12	139	(16.27%)	\$17,997,122
2010	8	14	14	6	12	20	18	15	13	15	19	9	163	17.27%	\$23,730,429
2011	11	17	10	11	17	9	19	15	12	10	10	11	152	(6.75%)	\$21,805,750
2012	8	16	12	16	12	16	12	16	11	6	13	7	145	(4.61%)	\$16,751,704
2013	10	13	12	14	18	17	17	16	16	18	17	7	175	20.69%	\$20,008,400
2014	9	17	12	13	16	17	18	17	14	9	20	9	171	(2.29%)	\$20,725,153
2015	9	14	20	20	17	20	13	16	16	17	17	8	187	9.36%	\$23,409,898
2016	12	14	24	17	20	15	25	18	18	12	7	11	193	3.21%	\$29,916,733
2017	11	14	15	20	17	14	21	16	20	11	19	12	190	(1.55%)	\$35,369,273
2018	11	8	16	20	12	10	13	12	11	16	13	12	154	(18.95%)	\$35,363,150
2019	9	14	10	14	19	15	19	16	11	12	7	11	157	1.95%	\$32,565,487

## All Categories (All Areas Including Commercial)

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Change	Total Sales \$
1990	686	672	697	593	441	455	517	632	621	575	499	361	6,749	(24.47%)	\$1,071,143,304
1991	437	647	959	1,003	1,083	814	806	768	742	737	695	550	9,241	36.92%	\$1,548,206,530
1992	624	780	864	770	717	744	726	765	903	836	639	485	8,853	(4.20%)	\$1,715,039,580
1993	493	654	854	814	748	787	668	639	632	634	586	466	7,975	(9.92%)	\$1,659,599,119
1994	541	712	807	743	672	571	465	507	477	432	499	356	6,782	(14.96%)	\$1,463,283,759
1995	277	311	421	335	462	506	548	727	531	576	452	371	5,517	(18.65%)	\$1,157,138,206
1996	354	500	599	655	598	483	610	566	546	617	688	480	6,696	21.37%	\$1,416,636,174
1997	419	494	514	683	617	642	568	521	477	515	451	376	6,277	(6.26%)	\$1,360,459,875
1998	366	362	476	494	483	563	521	453	459	394	438	294	5,303	(15.52%)	\$1,146,880,334
1999	300	358	534	517	571	596	511	462	454	423	446	268	5,440	2.58%	\$1,194,115,311
2000	283	389	491	447	556	511	450	515	446	482	387	298	5,255	(3.40%)	\$1,172,973,251
2001	344	409	519	614	752	732	662	698	559	534	586	436	6,845	30.26%	\$1,530,256,183
2002	603	614	693	789	825	659	725	633	603	640	527	414	7,725	12.86%	\$1,838,106,986
2003	493	594	702	702	789	809	883	711	712	713	574	446	8,128	5.22%	\$2,241,856,654
2004	452	651	896	820	774	781	739	667	650	614	583	568	8,195	0.82%	\$2,647,133,167
2005	472	662	924	936	901	862	769	753	714	575	573	391	8,532	4.11%	\$3,206,969,321
2006	496	658	843	780	909	762	677	694	593	590	571	385	7,958	(6.73%)	\$3,373,171,099
2007	442	707	833	898	963	949	922	846	632	708	623	408	8,931	12.23%	\$4,146,651,569
2008	464	619	707	768	770	723	616	517	512	316	268	239	6,519	(27.01%)	\$3,111,882,746
2009	247	403	602	747	879	946	933	764	776	742	604	453	8,096	24.19%	\$3,775,730,705

## All Categories (All Areas Including Commercial)

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Change	Total Sales \$
2010	418	621	789	756	695	625	527	425	395	467	479	349	6,546	(19.15%)	\$3,239,493,835
2011	339	488	622	574	572	618	523	542	458	483	482	339	6,040	(7.73%)	\$2,981,977,290
2012	372	497	570	586	659	637	523	462	419	373	366	283	5,747	(4.85%)	\$2,746,134,881
2013	294	394	483	615	659	664	583	540	487	512	412	355	5,998	4.37%	\$2,829,276,314
2014	342	412	575	664	714	680	681	609	565	602	465	389	6,698	11.67%	\$3,297,572,425
2015	351	542	734	840	905	910	796	741	704	734	573	465	8,295	23.84%	\$4,290,665,008
2016	539	772	1,121	1,286	1,289	1,174	972	883	781	735	599	471	10,622	28.05%	\$6,133,802,148
2017	478	675	929	885	1,006	1,008	790	736	640	664	671	462	8,944	(15.80%)	\$5,720,393,822
2018	431	545	688	774	755	708	651	594	533	598	498	375	7,150	(20.06%)	\$4,992,863,965
2019	329	421	640	696	848	740	706	661	616	619	577	402	7,255	1.47%	\$4,925,950,600